PRE-CONTRACT REVIEW CHECKLIST

Document No. Rev. No. & Date

Department : Marketing Department

| # | Check Points | Available (V) or (X) | Description | Status |
|-----------------------------|--|----------------------|------------------------|--------|
| 01 | Custmer Name | | | |
| 02 | Enquiry No. & Date | | | |
| 03 | Product, Standards & Specifications | | | |
| 04 | Quanity - Month / Anuual | | | |
| 05 | General Communication Method | | | |
| 06 | Product Application / End application | | | |
| 07 | Customer Drawing Details | | | |
| 08 | Expected Self life if refer | | | |
| 09 | Quality Tests Requirements | | | |
| 10 | Expected Process sequence / Design Change | | | |
| 11 | Customer Properties / Expected Supplies | | | |
| 12 | Mode of Sale | | | |
| 13 | Expected payment Terms | | | |
| 14 | Packing / Packaging Norms | | | |
| 15 | Mode of Transportation | | | |
| 16 | Destination & Refer Transporter | | | |
| 17 | Environmental Conditions | | | |
| 18 | Third Party Inspection Requirements (% Witness) | | | |
| 19 | Statutory / Regulatory Requirements | | | |
| 20 | Expected Delivery / Schedule Provided | | | |
| 21 | Documentation / Report Expected | | | |
| 22 | Any other changes | | | |
| Enquiry handle / Checked by | | | | |
| Dat | Date: | | Verified & Approved by | |